

Agenda
Resort Tax Monitoring Committee
City Council Conference Room 2nd Floor City Hall (Remote Option)
Wednesday, January 26, 2022 7:05 a.m.

Remote Meeting: Microsoft Teams

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Or call in (audio only)

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[\(833\) 563-1751,,974325227#](#) United States (Toll-free)

Phone Conference ID: 974 325 227#

Call to Order

1. Review and approve minutes for November 17, 2021.
2. Review the monthly reports for October and November 2021.
3. Update on Streets/Parks Projects.
4. Criteria for project prioritization.
5. Set next meeting date for February 2022.

Members

Andy Feury

Doug Reed

Brian Averill

Trek Stephens

Ken Stein

Chris Schustrom

Julia Olivares

- A. Property tax reduction for taxpayers residing in the city in an amount equal to twenty five percent (25%) of the three percent (3%) resort tax revenues derived during the preceding fiscal year;
- B. Provision for the repair and improvement of existing streets, storm sewers, all underground utilities, sidewalks, curbs and gutters, in an amount equal to sixty five percent (65%) of the two percent (2%) resort tax revenues derived during the preceding fiscal year;
- C. Bicycle paths and other park capital improvements in an amount equal to five percent (5%) of the two percent (2%) resort tax revenues derived during the preceding fiscal year;
- D. Repayment of a loan or a bond to finance a portion of the costs of, or to otherwise pay for, the acquisition of the conservation easement or other interests, in and around Haskill Basin in order to protect and preserve water quality and quantity, including the source drinking water supply for the municipal water system of the city of Whitefish, in an amount equal to seventy percent (70%) of the one percent (1%) resort tax revenues to be received in a fiscal year, except that if such portion of resort tax revenues received in a fiscal year is more than is needed in that fiscal year for such loan or bond, the excess will be applied to additional property tax relief in the next fiscal year;
- E. Cost of administering the resort tax in an amount equal to five percent (5%) of the three percent (3%) resort tax per year.

Resort Tax Monitoring Committee Meeting Minutes
November 17, 2021

Attendees: Doug Reed, Chris Schustrom, Ken Stein, Andy Feury, Vanice Woodbeck, Craig Workman, Ben Dahlman, Maria Butts(via WebEx)

Meeting was called to order at 7:05 am.

Motion to approve the October meeting minutes was made by Chris, seconded by Ken, and approved by the committee.

1. **Financial Reports:** The committee reviewed the financial reports, cash-basis and 1st Quarter FY22 Quarterly Report.
 - Ben and Vanice reviewed the financial reports for the committee. Collections in Lodging saw large increases. Collections in Restaurants saw large increases. Doug confirmed that restaurant business remained strong throughout the fall. Collections in Retail saw modest increases.
 - Chris asked about delinquency numbers shown in the Quarterly Report. Vanice explained that the City has a new prosecuting attorney, who is catching up on delinquency enforcement since beginning work in that position.
 - Chris noted that hotel lodging occupancy for September 2021 was up 3% over September 2022 per Smith Travel Reports for hotel properties in Whitefish. Increases in collections are likely due to rate increases and short-term-rental(STR) collections. September 2021 hotel occupancy was down from September 2019 hotel occupancy.
 - Ben informed the committee that STR licensing has increased and there are now 312 licensed STRs. He also reported that he and Vanice will have STR-specific overall collections available for the committee at future committee meetings to better understand the effect of STRs on collections.
 - The committee had a general discussion of economic factors influencing collections such as price increases in each sector due to increased costs to businesses as a result of supply-chain issues and Canadian border requirements.

2. **Streets/Parks Project Report:**
 - Craig reported that East Edgewood will be paved and streetlights, etc. will be installed in the next few weeks for an expected re-opening the first week of December.
 - Maria reported that the Armory Park Project is in the construction document phase. The project is expected to be bid spring 2022, and construction undertaken summer 2022.

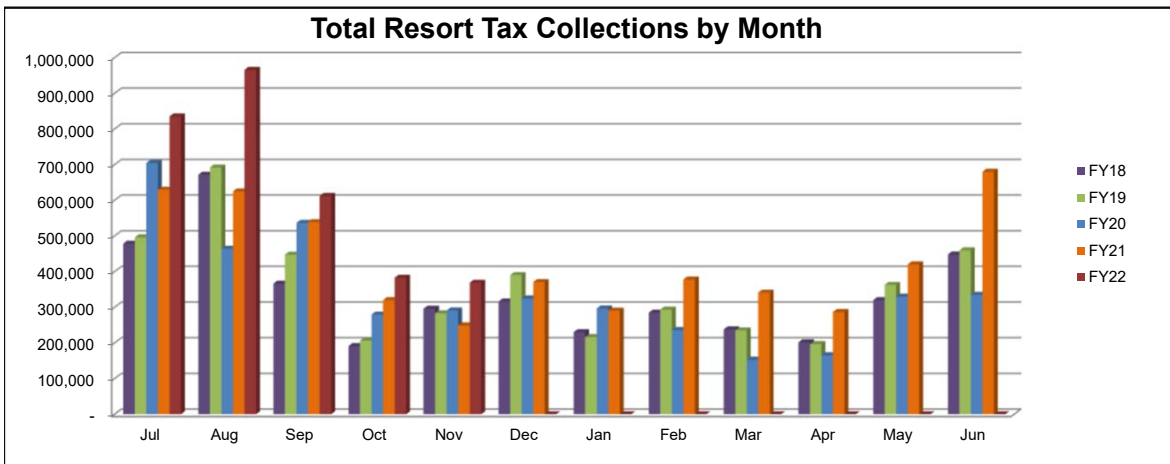
3. **Resort Tax Renewal Election Results**
 - Resort Tax was renewed with over 89% voting in favor.
 - New collection allocations will go into effect beginning January 1, 2026.

The meeting adjourned at 8 am. The committee will not meet in December. Next meeting is scheduled to take place Wednesday January 26, 2022 at 7:05 am in the City Hall Council Chambers Conference Room.

Minutes respectfully submitted by Chris Schustrom

Resort Tax Report Reported in the Month Businesses Collected Tax

MONTH/YEAR	LODGING	BARS & RESTAURANTS	RETAIL	COLLECTED		INTEREST	TOTAL
Total FY19	\$ 965,561	\$ 1,654,530	\$ 1,658,293	\$ 4,278,383		5.86%	\$ 41,929 \$ 4,320,312
FY18 vs FY19	10.33%	5.57%	3.70%	5.86%	or \$	236,854	Taxable Sales FY19 \$ 150,118,717
July 2019	232,446	249,822	222,176	704,445	42.05%		4,227 708,672
August 2019	107,985	171,849	184,288	464,123	-32.90%		4,340 468,463
September 2019	202,784	187,080	146,596	536,460	19.92%	4.3%	4,210 540,670
October 2019	72,020	114,362	93,111	279,493	35.35%		3,500 282,993
November 2019	31,925	104,797	154,109	290,831	2.74%		2,351 293,182
December 2019	26,204	122,189	176,468	324,861	-16.76%	1.7%	2,181 327,042
January 2020	47,244	113,913	135,507	296,664	37.17%		1,225 297,889
February 2020	28,523	88,008	119,748	236,279	-19.44%		3,502 239,781
March 2020	9,979	56,382	86,606	152,967	-34.95%	-7.9%	2,172 155,139
April 2020	6,957	71,096	87,353	165,406	-15.85%		1,799 167,205
May 2020	50,570	105,786	173,207	329,563	-9.10%		1,470 331,033
June 2020	42,139	110,343	182,042	334,524	-27.23%	-18.6%	3,736 338,260
Total FY20	\$ 858,777	\$ 1,495,628	\$ 1,761,211	\$ 4,115,615		-3.80%	\$ 34,713 \$ 4,150,328
FY19 vs FY20	-11.06%	-10.86%	6.21%	-3.80%	or \$	(162,768)	Taxable Sales FY20 \$ 144,407,560
July 2020	178,173	214,968	236,685	629,826	-10.59%		682 630,508
August 2020	234,063	196,817	194,056	624,936	34.65%		1,066 626,002
September 2020	158,102	191,941	188,641	538,684	0.41%	5.2%	898 539,582
October 2020	88,284	112,076	119,814	320,174	14.56%		1,058 321,232
November 2020	78,378	69,415	101,398	249,190	-14.32%		561 249,751
December 2020	32,442	111,811	226,456	370,710	14.11%	5.0%	407 371,117
January 2021	46,620	111,925	132,183	290,728	-2.00%		365 291,093
February 2021	85,582	148,765	143,459	377,805	59.90%		348 378,153
March 2021	57,027	140,256	143,766	341,049	122.96%	47.2%	414 341,463
April 2021	35,142	132,266	119,185	286,593	73.27%		441 287,034
May 2021	77,012	151,978	191,091	420,081	27.47%		467 420,548
June 2021	210,216	216,079	253,610	679,905	103.25%	67.2%	2,210 682,115
Total FY21	\$ 1,281,040	\$ 1,798,296	\$ 2,050,344	\$ 5,129,681		24.64%	\$ 8,917 \$ 5,138,597
FY20 vs FY21	50.34%	20.24%	16.42%	24.64%	or \$	1,014,065	Taxable Sales FY21 \$ 179,988,799
FY21 % of Collections	25%	35%	40%	100%			
July 2021	227,005	283,424	324,582	835,011	32.58%		835,011
August 2021	414,859	296,012	254,869	965,740	54.53%		965,740
September 2021	215,882	190,513	205,771	612,166	13.64%	34.5%	612,166
October 2021	90,251	156,461	136,035	382,747	19.54%		382,747
November 2021	36,679	124,428	207,615	368,721	47.97%		368,721
December 2021	-	-	-	-	-100.00%	-20.1%	-
January 2022	-	-	-	-	-100.00%		-
February 2022	-	-	-	-	-100.00%		-
March 2022	-	-	-	-	-100.00%	-100.0%	-
April 2022	-	-	-	-	-100.00%		-
May 2022	-	-	-	-	-100.00%		-
June 2022	-	-	-	-	-100.00%	-100.0%	-
Total FY22	\$ 984,675	\$ 1,050,838	\$ 1,128,872	\$ 3,164,385		33.92%	\$ - \$ 3,164,385
FY21 vs FY22	33.61%	41.09%	34.29%	33.92%	or \$	801,575	Taxable Sales FY22 \$ 111,031,059
FY22 % of Collections	31%	33%	36%	100%			
Grand Total	\$ 11,121,633	\$ 20,357,186	\$ 23,237,992	\$ 54,716,810			\$ 886,348 \$ 52,439,323 2.9% Average since '96
% of Total Collections	20%	37%	42%				



Total Taxable Sales Since 1996	
FY96-FY15	\$ 1,415,763,781
FY16-YTD	\$ 976,045,556
Total	\$ 2,391,809,338
Total Collected	
FY96-FY15	\$ 28,315,276
FY16-YTD	\$ 29,281,367
Total	\$ 57,596,642
5% Admin	
FY96-FY15	\$ 1,415,764
FY16-YTD	\$ 1,464,068
Total	\$ 2,879,832
Public Portion	
FY96-YTD	\$ 54,716,810